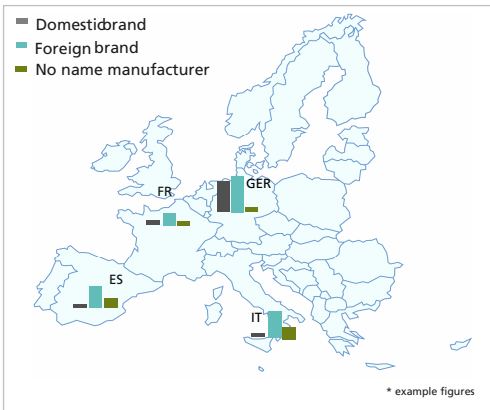


European PV ModulePriceMonitor[®]

- Quarterly panel research to measure the price of PV modules and PV systems in Germany, Spain, Italy and France
- Display of price climate based on the current pricing situation and the expected development and forecast
- Module prices of the most installed brands for the three different module technologies

PRODUCT AND APPLICATION



Composition of the European PV ModulePriceMonitor[®]

As part of an exclusive customer group you will be able to access the results of the quarterly Europe-wide survey on PV installers at a preferential price. The goal of this product is to collect specific information on price developments in the most important European PV markets Germany, France, Italy and Spain. It includes:

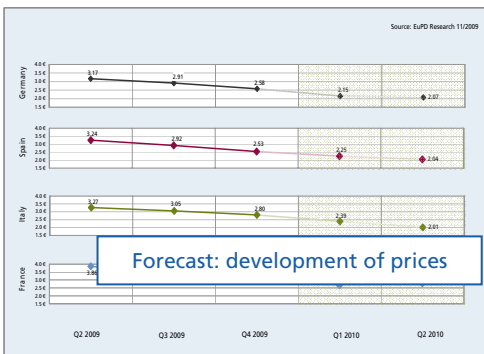
- Relative shares and purchase prices of the three module technologies and shares in the installed volume of the installers
- Current system sales prices for rooftop PV systems
- **New!:** actual module prices of the most used brands and country of origin (by headquarter) for the three different module technologies
- **New!:** analysis of price differences between certain groups of installers (e.g. grouped by different customer groups)

NEW: FORECAST SCENARIO OF MODULE PRICE DEVELOPMENT BY INSTALLERS

Method and advantages of the forecast scenario

A panel of installers, who can provide reliable statements on price development considering their product portfolios and sales volumes, will be asked in every quarter about the future trend of prices of crystalline and thin film modules:

- There will be a short-term (3 month) and a long-term (6 month) price forecast for three different module technologies in Eurocent.
- Price changes can be referred to current prices, and a progressive price forecast can be developed.
- Price forecasts will reveal information about the installers' perception of prices and will give market players the possibility to react to short- and long-term changes.

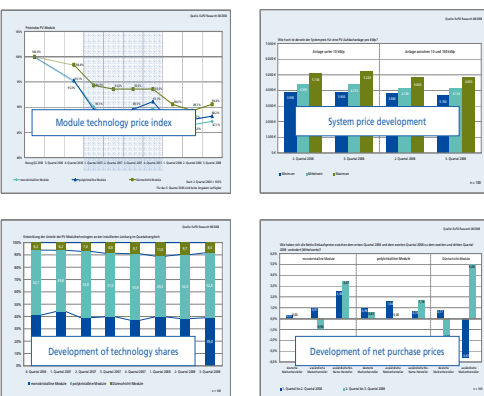


PRICE SITUATION AND FUTURE TRENDS

Price situation and development

To determine a sustainable price policy, it is important for every company active in the PV market to observe the price developments of the most significant photovoltaic markets,

- Price levels and expectations for the different technologies
- Net purchase prices and price development for the three different module types (mono, polycrystalline and thin film)
- Price index for panel technologies
- Current system sales prices for rooftop PV systems (sales price for systems smaller than ten kWp, and ten to 100 kWp)
- Nominal interest rate regarding capital return



Product Data Sheet

“European PV ModulePriceMonitor[®]”

Release Date	Second month of each quarter
Information Sources	<p>Quantitative survey of a minimum of 235 installers who made statements to module technologies from brand manufacturers in their portfolio.</p> <ul style="list-style-type: none">▪ Germany (100 participants)▪ France (minimum 45 participants)▪ Italy (minimum 45 participants)▪ Spain (minimum 45 participants) <p>Advice: In every question the figure (n) refers to the number of those questioned from each country who chose to answer. This can give a low result when a small percentage of those questioned choose to answer.</p>
Contents	<ol style="list-style-type: none">1. Background and Research Approach2. Sample Description3. General Price Development4. Purchase Prices5. Panel Manufacturers6. System Prices (Nominal Interest Rate Regarding Capital Return)
Benefits for your Company	<ul style="list-style-type: none">▪ Be part of an exclusive customer group able to access the results of the Europe-wide survey on PV installers at a preferential price.▪ Get an overview of module prices for installers in the most important European markets.▪ Compare country-specific prices for modules and systems for the different technologies and monitor their development.▪ Appraise the market situation and potential of various markets by comparison of module prices of different brands and price differences between certain groups of installers.▪ Get forecasts of module price development in the most important European markets.
Included in Delivery	1x chart report per quarter (end of second month of each quarter)
Price	9,600 € plus VAT per year
Author	Michael Reuter, Project Manager Anne Katrin Gruse, Research Analyst

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